Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September 1980

Manufacturers shipped 21,297 mobile homes to retail sales locations and permanent sites during September 1980. This was a 10% decline from the 23,542 homes shipped in September 1979.

On a cumulative basis, manufacturers shipped 163,623 homes during the nine-month period ended September 30, 1980, compared to 214,543 homes shipped during the same period a year ago for 24% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	19,058	18,111	- 5%	January	19,058	18,111	- 5%
February	18,623	18,846	+ 1%	Jan-Feb	37,681	36,957	- 2%
March	23,441	19,211	-18%	Jan-Mar	61,122	56,168	- 8%
April	24,630	18,178	-26%	Jan-April	85,752	74,346	-13%
May	27,603	15,445	-44%	Jan-May	113,355	89,791	-21%
June	26,146	15,382	-41%	Jan-June	139,501	105,173	-25%
July	22,361	16,964	-24%	Jan-July	161,862	122,137	-25%
August	28,947	20,006	-31%	Jan-Aug	190,809	142,143	-26%
September	23,642	21,452	- 9%	Jan-Sept	214,451	163,595	-24%
October	27,179			Jan-Oct	241,630		
November	19,757			Jan-Nov	261,387		
December	14,554			Jan-Dec	275,941		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1979	1980	PERCENTAGE CHANGE		1979	1980	PERCENTAGE CHANGE
January	18,531	17,816	- 4%	January	18,531	17,816	- 4%
February	18,997	18,835	- 1%	Jan-Feb	37,528	36,651	- 2%
March	23,440	19,222	-18%	Jan-Mar	60,968	55,873	- 8%
April	25,031	18,215	-27%	Jan-April	85,999	74,088	-14%
May	27,559	15,653	-43%	Jan-May	113,558	89,741	-21%
June	26,308	15,501	-41%	Jan-June	139,866	105,242	-25%
July	22,337	17,003	-24%	Jan-July	162,203	122,245	-25%
August	28,798	20,081	-30%	Jan-Aug	191,001	142,326	-25%
September	23,542	21,297	-10%	Jan-Sept	214,543	163,623	-24%
October	27,205			Jan-Oct	241,748		
November	19,759			Jan-Nov	261,507		
December	14,614			Jan-Dec	276,121		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1979	1980		1979	1980
January	7.3%	5.4%	January	1,396	984
February	5.5%	5.3%	February	1,022	995
March	4.4%	5.1%	March	1,023	984
April	2.5%	5.2%	April	622	947
May	2.5%	4.8%	May	666	739
June	1.9%	4.0%	June	504	620
July	2.4%	3.4%	July	528	581
August	2.3%	2.5%	August	677	506
September	3.3%	3.1%	September	777	661
October	2.8%		October	751	
November	3.8%		November	749	
December	4.7%		December	689	

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	1,344	1,082	- 19%	12,378	7,939	- 36%
Connecticut	0	0	--	0	0	--
Maine	77	0	-100%	664	0	-100%
Massachusetts	0	0	--	0	0	--
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	94	0	-100%	1,049	0	-100%
Pennsylvania	1,173	1,082	- 8%	10,665	7,939	- 26%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,668	3,086	- 16%	32,447	21,385	- 34%
Illinois	*	*	*	*	*	*
Indiana	2,627	2,424	- 8%	23,143	16,270	- 30%
Michigan	131	0	-100%	1,083	48	- 96%
Ohio	359	300	- 16%	3,161	2,190	- 31%
Wisconsin	551	362	- 34%	5,060	2,877	- 43%
WEST NORTH CENTRAL	1,610	1,496	- 7%	15,301	10,846	- 29%
Iowa	*	*	*	*	*	*
Kansas	833	732	- 12%	7,864	5,374	- 32%
Minnesota	259	224	- 14%	2,656	1,631	- 39%
Missouri	212	182	- 14%	1,791	1,331	- 26%
Nebraska	306	358	+ 17%	2,990	2,510	- 16%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,870	5,700	- 3%	54,318	45,865	- 16%
Delaware	0	0	--	0	0	--
Florida	1,900	1,758	- 7%	17,441	14,898	- 15%
Georgia	2,062	2,207	+ 7%	19,080	17,907	- 6%
Maryland	*	*	*	*	*	*
North Carolina	1,645	1,548	- 6%	14,918	11,457	- 23%
South Carolina	0	0	--	456	0	-100%
Virginia	263	187	- 29%	2,423	1,603	- 34%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	5,963	5,909	- 1%	52,769	44,929	- 15%
Alabama	1,623	1,534	- 5%	13,673	11,688	- 15%
Arkansas	316	302	- 4%	2,652	2,402	- 9%
Kentucky	*	*	*	*	*	*
Louisiana	293	272	- 7%	2,682	2,279	- 15%
Mississippi	454	359	- 21%	3,741	2,326	- 38%
Oklahoma	83	90	+ 8%	781	773	- 1%
Tennessee	549	502	- 9%	5,377	3,780	- 30%
Texas	2,645	2,850	+ 8%	23,863	21,681	- 9%

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
MOUNTAIN	1,502	1,209	- 20%	14,152	9,232	- 35%
Arizona	551	436	- 21%	5,429	3,348	- 38%
Colorado	211	218	+ 3%	2,213	1,796	- 19%
Idaho	740	555	- 25%	6,510	4,088	- 37%
Montana	*	*	*	*	*	*
Nevada	0	0	--	0	0	--
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	3,239	2,429	- 25%	29,281	19,347	- 34%
California	1,795	1,286	- 28%	16,638	11,243	- 32%
Oregon	1,192	913	- 23%	10,302	6,505	- 37%
Washington	252	230	- 9%	2,341	1,599	- 32%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	--	0	0	--
OTHER (CANADA)	0	0	--	24	0	-100%
STATES WITH *	446	541	+ 21%	3,781	4,052	+ 7%
TOTAL PRODUCTION	23,642	21,452	- 9%	214,451	163,595	- 24%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
NORTHEAST	1,386	1,251	- 10%	12,784	9,128	- 29%
Connecticut	28	24	- 14%	265	222	- 16%
Maine	105	98	- 7%	1,070	654	- 39%
Massachusetts	70	63	- 10%	480	368	- 23%
New Hampshire	97	70	- 28%	700	539	- 23%
New Jersey	72	64	- 11%	678	527	- 22%
New York	341	360	+ 6%	3,107	2,426	- 22%
Pennsylvania	612	525	- 14%	6,005	4,019	- 33%
Rhode Island	11	6	- 45%	69	43	- 38%
Vermont	50	41	- 18%	410	330	- 20%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,722	2,265	- 17%	23,666	15,365	- 35%
Illinois	435	389	- 11%	3,571	2,420	- 32%
Indiana	566	515	- 9%	4,607	3,288	- 29%
Michigan	753	507	- 33%	6,613	3,490	- 47%
Ohio	706	655	- 7%	6,394	4,643	- 27%
Wisconsin	262	199	- 24%	2,481	1,524	- 39%
WEST NORTH CENTRAL	1,388	1,073	- 23%	12,760	8,192	- 36%
Iowa	173	131	- 24%	1,559	913	- 41%
Kansas	231	220	- 5%	2,310	1,619	- 30%
Minnesota	282	151	- 46%	2,623	1,203	- 54%
Missouri	416	322	- 23%	3,448	2,448	- 29%
Nebraska	101	75	- 26%	1,108	693	- 37%
North Dakota	116	103	- 11%	992	837	- 16%
South Dakota	69	71	+ 3%	720	479	- 33%
SOUTH ATLANTIC	5,815	5,604	- 4%	53,734	44,485	- 17%
Delaware	98	110	+ 12%	1,075	800	- 26%
Florida	2,328	2,256	- 3%	21,085	19,225	- 9%
Georgia	787	776	- 1%	7,832	6,373	- 19%
Maryland	109	98	- 10%	872	811	- 7%
North Carolina	1,088	1,061	- 2%	9,977	7,783	- 22%
South Carolina	638	506	- 21%	5,724	4,250	- 26%
Virginia	403	457	+ 13%	3,743	2,833	- 24%
West Virginia	364	340	- 7%	3,426	2,410	- 30%
SOUTH CENTRAL	6,083	6,356	+ 4%	54,079	46,747	- 14%
Alabama	751	480	- 36%	6,257	4,027	- 36%
Arkansas	228	300	+ 32%	2,015	1,676	- 17%
Kentucky	495	399	- 19%	4,673	2,804	- 40%
Louisiana	954	1,123	+ 18%	8,608	8,813	+ 2%
Mississippi	418	377	- 10%	3,691	2,933	- 21%
Oklahoma	563	597	+ 6%	4,764	4,412	- 7%
Tennessee	462	448	- 3%	4,050	2,962	- 27%
Texas	2,212	2,632	+ 19%	20,021	19,120	- 5%
MOUNTAIN	2,433	1,845	- 24%	22,721	13,879	- 39%
Arizona	768	481	- 37%	7,132	4,025	- 44%
Colorado	361	267	- 26%	3,464	2,091	- 40%
Idaho	233	191	- 18%	2,295	1,244	- 46%
Montana	199	148	- 26%	1,817	1,066	- 41%
Nevada	239	157	- 34%	2,393	1,234	- 48%
New Mexico	340	249	- 27%	2,903	1,834	- 37%
Utah	158	125	- 21%	1,253	834	- 33%
Wyoming	135	227	+ 68%	1,464	1,551	+ 6%
PACIFIC	3,022	2,381	- 21%	27,344	18,666	- 32%
California	1,431	1,144	- 20%	13,389	9,802	- 27%
Oregon	614	454	- 26%	5,220	3,303	- 37%
Washington	977	783	- 20%	8,735	5,561	- 36%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1979	1980	PERCENTAGE CHANGE	1979	1980	PERCENTAGE CHANGE
ALASKA	14	16	+ 14%	126	81	- 36%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	677	506	- 25%	7,307	7,045	- 4%
GOVT. & EXPORT	2	0	-100%	22	35	+ 59%
TOTAL SHIPMENTS	23,542	21,297	- 10%	214,543	163,623	- 24%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE PRODUCT MIX

	JAN - SEPT SHIPMENTS			JAN - SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	8,308	820	9,128	7,132	807	7,939
	91%	9%	100%	90%	10%	100%
Connecticut	216	6	222	0	0	0
Maine	648	6	654	*	*	*
Massachusetts	323	45	368	0	0	0
New Hampshire	514	25	539	*	*	*
New Jersey	423	104	527	0	0	0
New York	2,150	276	2,426	*	*	*
Pennsylvania	3,680	339	4,019	7,132	807	7,939
Rhode Island	31	12	43	0	0	0
Vermont	323	7	330	0	0	0
EAST NORTH CENTRAL	13,673	1,692	15,365	19,406	1,979	21,385
	89%	11%	100%	91%	9%	100%
Illinois	2,054	366	2,420	*	*	*
Indiana	2,964	324	3,288	14,636	1,634	16,270
Michigan	3,112	378	3,490	32	16	48
Ohio	4,080	563	4,643	1,991	199	2,190
Wisconsin	1,463	61	1,524	2,747	130	2,877

YEAR-TO-DATE PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,937	1,255	8,192	9,173	1,673	10,846
	85%	15%	100%	85%	15%	100%
Iowa	818	95	913	*	*	*
Kansas	1,366	253	1,619	4,949	415	5,374
Minnesota	1,046	157	1,203	1,344	287	1,631
Missouri	2,039	409	2,448	881	450	1,331
Nebraska	554	139	693	1,989	521	2,510
North Dakota	719	118	837	0	0	0
South Dakota	395	84	479	*	*	*
SOUTH ATLANTIC	28,804	15,681	44,485	29,527	16,338	45,865
	65%	35%	100%	64%	36%	100%
Delaware	721	79	800	0	0	0
Florida	8,820	10,405	19,225	5,615	9,283	14,898
Georgia	4,316	2,057	6,373	12,985	4,922	17,907
Maryland	722	89	811	*	*	*
North Carolina	6,430	1,353	7,783	9,530	1,927	11,457
South Carolina	3,227	1,023	4,250	*	*	*
Virginia	2,420	413	2,833	1,397	206	1,603
West Virginia	2,148	262	2,410	0	0	0
SOUTH CENTRAL	40,833	5,914	46,747	39,112	5,817	44,929
	87%	13%	100%	87%	13%	100%
Alabama	3,344	683	4,027	10,511	1,177	11,688
Arkansas	1,433	243	1,676	2,070	332	2,402
Kentucky	2,460	344	2,804	*	*	*
Louisiana	8,319	494	8,813	2,129	150	2,279
Mississippi	2,530	403	2,933	2,019	307	2,326
Oklahoma	3,959	453	4,412	698	75	773
Tennessee	2,493	469	2,962	3,002	778	3,780
Texas	16,295	2,825	19,120	18,683	2,998	21,681
MOUNTAIN	9,235	4,644	13,879	5,739	3,493	9,232
	67%	33%	100%	62%	38%	100%
Arizona	2,315	1,710	4,025	1,996	1,352	3,348
Colorado	1,629	462	2,091	1,282	514	1,796
Idaho	738	506	1,244	2,461	1,627	4,088
Montana	849	217	1,066	*	*	*
Nevada	472	762	1,234	0	0	0
New Mexico	1,467	367	1,834	0	0	0
Utah	511	323	834	*	*	*
Wyoming	1,254	297	1,551	0	0	0
PACIFIC	5,176	13,490	18,666	5,128	14,219	19,347
	28%	72%	100%	27%	73%	100%
California	1,732	8,070	9,802	2,022	9,221	11,243
Oregon	1,110	2,193	3,303	2,616	3,889	6,505
Washington	2,334	3,227	5,561	490	1,109	1,599

YEAR-TO-DATE
1980 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	67	14	81	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	113,033	43,510	156,543	115,217	44,326	159,543
	72%	28%	100%	72%	28%	100%
GOVT. & EXPORT	0	35	35			
CUMULATIVE BEGINNING INVENTORY	5,878	1,167	7,045			
OTHER (CANADA)						
STATES WITH *				3,604	448	4,052
TOTAL	118,911	44,712	163,623	118,821	44,774	163,595

NOTE: Final 1979 product mix for total U.S. was 30% and 70% for multi-section and single-section homes respectively.

CONGRESSIONAL INFO. SERVICE
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